

**NACM** **MidAmerica**  
**Business**  
**Credit**  
**Services**

Affiliated with  
The National  
Association of  
Credit Management

**Your Best Value for Business Credit Services**

**Price List Effective March 1, 2000**

Active NACM MidAmerica members find a wealth of services that help improve their company's cash flow. Membership is \$225 per year, and first-year members receive \$100 worth of FREE SERVICES. CALL TODAY for all NACM MidAmerica services.

*Your Single Source Service*

**Membership Dues**

Multiple Member Co. \$50.00  
Associate Member \$100.00  
Professional Member \$75.00

**Commercial Credit Reports**

- Pay as you go
  - No contract required
- All sources of commercial credit information under one roof.
- NACM
  - D&B
  - Experian
  - Consumer
  - International
  - Public Record
  - Reference Check

*Base unit price \$19.00  
Advance purchase \$13.00  
Purchase any report one-at-a-time or SAVE 32% with advance deposit (25 units at \$13.00 each. Magnetic data contributors receive additional discounts.*



FREE Windows Software

**Business Report**

- 1 unit

**Credit Reference Checking**

- one-third unit

**Public Record Information**

Suits, Liens, Judgments, Bankruptcies, etc.  
• 1 unit

*No charge with subscription to Legal Service Bulletin.*

- Public record included on NACM reports.

**Consumer Credit Reports**

Principal's personal information for commercial and trade credit decisions  
• 1unit

**International Commercial Credit Reports**

Cost varies widely by country. Call or e-mail for information.



FREE windows software

**Business Profile Report**

- 2 units

**Business Risk Report**

- 1 unit



**Dun & Bradstreet Reports**

- FREE windows software
- Business Information Report (BIR) -- \$52.00 or 4 units
  - Payment Analysis Report (PAR) -- \$29.25 or 2.25 units
  - Reference Book, State Edition -- \$110 per state
  - Personalized Prospect Guide -- \$99 per book

**Industry Credit Groups**

- Avoid "hand picked" references.
- Exchange and verify information on past paying practices of customers.
- Protection from violation of antitrust laws.
- Groups are local, regional and national.

Price: Three unit charges unless otherwise stated.

**Legal Service Bulletin**

- Tax and Mechanics Liens, bankruptcies, suits, and judgments in Oklahoma and northwest Arkansas.
- Published 50 times a year.
- \$250 annually, \$150 semi-annually, \$100 quarterly.

Free Windows Software

**Weekly Service**

**Bulletin**

- List of recently revised reports
- List of recently placed accounts for collections
- NSF Check List

1 unit per month with annual contract. Savings of 36%

**Commercial Collection Services Nationwide**

Four Services to Meet Your Needs

**CURE™**

- A 30-day courtesy collection service consisting of two letters and two telephone calls, \$22.00 per account.

**10-Day Free Demand**

We supply forms and you become the third-party agency. If your customer pays from this notice, you pay no fee (certain restrictions apply).

**Contingent Collection**

Immediate action ranging from telephone contact to personal visits. The item appears on credit reports. Pay fees only on money collected:

- 25 percent of first \$2,000 collected
- 20 percent of excess over \$2,000
- 33-1/3 percent on accounts under \$300

**Attorney Service**

- NACM national network of attorneys pursues past-due accounts. Actions include making demand, filing suit and reduction to judgment.
- Our legal department monitors the attorney on your behalf for timely action and follow-up.
- Referrals are by your authorization and upon

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(405) 235-1341 / 1-800-593-0907  
Fax: (405) 232-5567  
E-mail: [assn@nacmservices.com](mailto:assn@nacmservices.com)  
Web site: [www.nacmservices.com](http://www.nacmservices.com)

recommendation of collectability.

- Price: One-third contingency plus filing fees and court costs. (May vary by location.)

**Other Services and Support**

**Marketing and Sales Leads**

- 9.8 million companies available.
- Select your own criteria.
- \$0.50-\$1.50 per name depending on volume

NO MINIMUM REQUIRED.

**Publications**

- Manual of Credit and Commercial Laws
- Financial Statement Analysis
- Credit Collection and Cash-Flow Management
- International Credit Management
- Fraud Prevention
- Management and Communication...and more.

*SOURCE BOOK available with over 50 titles. Member discounts save money. Call or e-mail for a FREE copy.*

**Forms**

- Credit applications
- Requests for bank information
- Credit approval worksheet
- Bankruptcy proof of claim

**Education**

**Credit Professional Group**

Selected topics discussed at monthly CPG roundtable sessions. \$20 includes lunch.

**Correspondence Courses**

Learn at your convenience. Courses listed in Source Book. Call or e-mail for a free copy.

**National Institute of Credit**

Formal training and education for certification as CBA, CBF or CCE. Minimum class size required. Price: \$250 plus text.

“CREDIT SOLUTIONS YOU CAN TRUST”